



Vice Chair | Indianapolis
Midwest Investment Services

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Alex Cantu

Area of Expertise

Alex Cantu serves as Lead of the Indianapolis Team within Colliers larger Midwest Investment Services team. He specializes in the disposition and acquisition of single-user and multi-tenant investment properties on behalf of institutional and private capital clients. Alex has been involved with transactions throughout the Midwest with a primary focus on the Indianapolis market. He has exclusively represented sellers of office, retail, and industrial product, as well as advised select investors on acquisitions. With his thorough knowledge of the investment markets and extensive background in asset and market analysis, Alex provides disposition expertise in pricing, market penetration, and targeting active buyers.

For 6 consecutive years, Alex has earned induction into the coveted Colliers Everest Club — recognizing the top 10% of Colliers brokers across the U.S. based on sales volume.

Over the past 24 months, the Indianapolis Capital Markets Team has executed on \$1 Billion in transactional volume. Previously, Alex was part of the office landlord advisory group for NAI Olympia Partners. His extensive work with landlords and prospective tenants has given him an in-depth understanding of marketing, leasing, and driving value for his clients' investments.

Achievements & Affiliations

- 6-Time Recipient. Colliers Everest Club, recognizing top 10% of brokers across the U.S. 2018 - 2023
- 2-Time Recipient. NAIOP Indy Chapter, Capital Markets Broker of the Year Award, 2021 & 2018
- Star to Watch. Commercial Property Executive (CPE) Magazine 2022
- Colliers Indianapolis Performance Awards:
 - 5-Time Recipient. Top Producer 2021, 2020, 2019, 2018, 2016
 - 2-Time Recipient. 2nd Top Producer 2023, 2022
 - Top Producing Team 2021
 - Enterprise Award 2012
- Power Broker – Top Sales Broker Award, Indianapolis — CoStar 2021
- Past President. Developing Leaders – NAIOP of Indiana
- Investment Experts Panel Speaker. Colliers Americas Conference 2018
- Member. Indiana Commercial Board of Realtors (ICBR), Indiana Association of Realtors (IAR), and National Association of Realtors (NAR)

Community Involvement

- Board of Trustees. Indiana Methodist Children's Home
- Committee Member. Downtown Indy – Downtown Recovery Committee
- Member. The Penrod Society
- Volunteer Coach. Special Olympics

Education

Dual Bachelor's degrees:
Finance – International
Management & Spanish

Butler University
Indianapolis, IN

Indiana Real Estate Broker
License