



Executive Vice President | Indianapolis
Capital Markets

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Alex Cantu

Area of Expertise

As leader of the Indianapolis Capital Markets and Investment team, Alex specializes in the disposition and acquisition of single-user and multi-tenant investment properties on behalf of institutional and private capital clients.

Alex has been involved with transactions throughout the Midwest with a primary focus on the Indianapolis market. He has exclusively represented sellers of office, retail, and industrial product, as well as advised select investors on acquisitions. With his thorough knowledge of the investment markets and extensive background in asset and market analysis, Alex provides disposition expertise in pricing, market penetration, and targeting active buyers.

Over the past 24 months, the Indianapolis Capital Markets Team has executed on \$1 Billion in transactional volume.

Previously, Alex was part of the office landlord advisory group for NAI Olympia Partners. His extensive work with landlords and prospective tenants has given him an in-depth understanding of marketing, leasing, and driving value for his clients' investments.

Achievements & Affiliations

- Inductee. Colliers Everest Club, recognizing top 10% of brokers across the U.S.
- Recipient. NAIOP Broker of the Year Award, Colliers Capital Markets Team 2018
- 4-Time Recipient. Top Producer Award, Colliers Indianapolis 2020, 2019, 2018, 2016
- Recipient. Enterprise Award, Colliers Indianapolis 2012
- Past President. Developing Leaders – NAIOP of Indiana
- Investment Experts Panel Speaker. Colliers Americas Conference 2018
- Member. Indiana Commercial Board of Realtors (ICBR), Indiana Association of Realtors (IAR), and National Association of Realtors (NAR)

Community Involvement

- Board of Trustees. Indiana Methodist Children's Home
- Committee Member. Downtown Indy – Downtown Recovery Committee
- Member. The Penrod Society
- Volunteer Coach. Special Olympics

Education

Dual Bachelor degrees:
Finance – International
Management & Spanish

Butler University
Indianapolis, IN

Indiana Real Estate Broker
License